

Case Study: Haven & IBM

Social Firm, Haven Products is part of Momentum and operates as a commercially viable and efficient business, providing employment opportunities for disabled people.

It offers services and solutions to companies looking to outsource their production processes. With a proven track record of delivering on the most challenging requirements and a client list ranging from international blue chip firms to local companies, Haven operates from a number of key sites across Scotland. It delivers business services across a wide range of areas, from packaging to component assembly to print finishing.

Haven was founded on a mission to provide real jobs for disadvantaged people. The company currently employs 138 people and 112 of these are severely disadvantaged in the job market by mental or physical disabilities.



Haven client, IBM uses a long standing relationship with Haven to recruit more disabled workers to administrative roles. The computer company already outsourced production processes at its Greenock site in Scotland to Haven Products, but this successful partnership has recently been expanded to include administrative and well as production roles.

Linda Scott, Integrated Operations and Location Manager, IBM, explained:

"The relationship with Haven was born out of a manufacturing base, but as the relationship has developed over the years, we moved from manufacturing to services. We've worked closely with Haven to move employees into administrative roles. We work consistently towards getting disabled people into the mainstream business and this has proved to be a positive experience."

David Whyte, Managing Director, Haven Products added:

"Many Social Firms are extremely well run businesses and companies can get a high standard of service while simultaneously aiding the social and economic integration of disadvantaged people. For us at Haven, operating as a Social Firm enables us to increase employment opportunities for disabled people in their communities. The word is gradually getting out there, but greater recognition of Social Firms is needed within the business world."

For more information visit www.havenproducts.co.uk or telephone 0141 882 5752



INVESTOR IN PEOPLE

Haven has been awarded:

- Star Social Firm Quality Mark
- SME of the Year, Scottish Business in the Community Awards 2006
- Investor in People
- ISO 9001: 2000 standards